



Midwest Association for Medical
Equipment Services - MAMES

FOR IMMEDIATE RELEASE:
January 7, 2010

Congressman Erik Paulsen (R-MN-3rd) visited MAMES Member Reliable Medical Supply, Brooklyn Park, MN January 5, 2010. During the hour and a half visit Congressman Paulsen was able to tour the entire Reliable Medical Supply facility, where he was able to see first hand the products Reliable Medical offers, the many maintenance services provided and most importantly the products that are slated to be directly impacted by the so called “Competitive Bidding” process.

Congressman Paulsen’s tour was led by Reliable Medical Supply’s owner, Jeffrey Hall with help along the way from several of Reliable’s management staff.

Throughout the tour, Congressman Paulsen was very interested in the products and services provided for patients in Minnesota with a particular interest on his part in the respiratory side of the business.

The tour concluded with a private meeting which included, Congressman Paulsen, John-Paul Yates (District Outreach Coordinator), Jeffrey Hall, Owner, Reliable Medical Supply, Inc., Rose Schafhauser, Executive Director, MAMES, Linda Lorentzen and Sue Spalding (ALS Association) and the management team of Reliable Medical Supply, Inc. Also included were two patients of Reliable Medical Supply who very bluntly expressed their concerns with this ill conceived competitive bidding program and the problems it would create. It was during this meeting that the issues and concerns with this program were shown in great detail and the negative impact it will have on the HME industry and the patients we serve illustrated.

“Congressman Paulsen came into this visit asking; what would be wrong with competitive bidding? After detailing the bid program and talking with our two patients who would be impacted by the program, Congressman Paulsen seemed to begin to understand the concern for the continuity of care. He was very interested and empathetic of patient and caregiver concerns regarding the bid program. With the presentation and materials that we provided to Congressman Paulsen, we feel very strongly that he will be able to make an informed decision on HR 3790.” said Jeffrey Hall, Owner, Reliable Medical Supply, Inc.

For more information regarding Congressman Paulsen’s visit to Reliable Medical Supply, Inc. please contact: Rose Schafhauser, Executive Director, MAMES 10480 Perkins Avenue N, Stillwater, MN 55082 651-351-5395 or info@mames.com

Congressman Erik Paulsen (R-MN-3rd) visited MAMES Member Reliable Medical Supply, Brooklyn Park, MN January 5, 2010. Shown from left to right from Reliable Medical Supply are: Michael DeVries, Colleen Reisdorf, Alicia Trueebenbach, Jeffrey Hall, Congressman Erik Paulsen, Debra Kalk, Jackie Semrad and Rose Schafhauser, MAMES



Congressman Erik Paulsen (R-MN-3rd) learns about the ongoing maintenance involved for ventilators and other home medical equipment from Reliable Medical Supply President/CEO Jeffrey Hall during the January 5, 2010 visit.

